

What a valued customer had to say:

“Thank you EasySell for the support you gave me. Having to take an early retirement during COVID without having had paid off my home loan was strenuous.

I am glad you intervened when you did, I was able to take a portion of my proceeds and take my wife to the coast. Luckily this was my second mortgage, so my family still has a home”.

Mr P.J Khumalo



## How to get a hold of the EasySell Team Today!

For advice and assistance on how the Standard Bank EasySell programme can help you sell your property. These are the ways we can connect.

SMS the word **'ASSIST'** and your **account number to 31492,**

Email us at **ESLeads@standardbank.co.za** or

Call **0860 007 724**

One of our consultants will contact you with the information you need to help set the process in motion and set your mind at ease.

\*Terms and conditions apply.

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# EasySell



Are you a Standard Bank HomeLoans Holder and planning to Sell your property soon?

## What is the Standard Bank EasySell Programme?

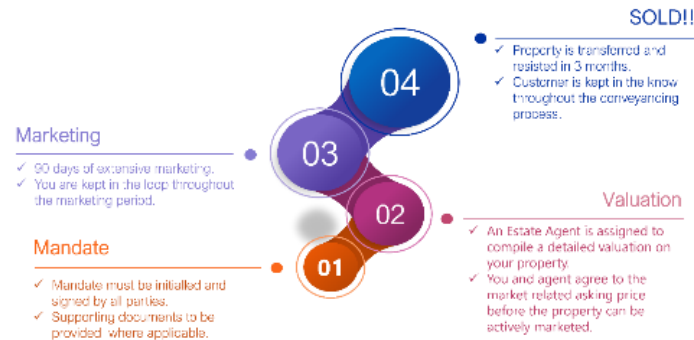
EasySell is a private sale programme, designed to assist Standard Bank clients with the sale of their property at market related prices. The Bank merely takes the admin out of the process of selling a property and our clients have full control of the sale.

Clients that are facing challenges in meeting their debt repayments also qualify for the EasySell programme and may even qualify for financial assistance to sell the property. This includes the cost of compliance certificates and estate agent commissions.

EasySell is here to assist you every step of the way!

## How EasySell works

We assist our customers in 4 easy Steps.



## EasySell Calculation Example

Property valuation	R700 000
Selling price	R700 000
Less: Outstanding balance	R930 000
Less: 3 months interest	R21 000
Less: Agents commission (5%)	R39 900
Less: Cancellation costs	R3 500
Less: Rates and taxes	R5 000
Less: Compliance certificates	R4 000
Estimated shortfall	R303 400
Less: EasySell discount	R30 340
Estimated Payable shortfall	R273 060

## What are the benefits of EasySell?

- It is a private sale, which means you “the customer” stays in control of the sale of your property.
- You have the option to pay for your expenses such as, rate clearance and compliance certificates from your Home Loan account.
- Should your Home Loan have a negative rating on the Credit Bureau, this can be resolved after the success sale of your property.
- Deciding to sell your property via EasySell will give you the opportunity to rent or purchase another home in the future.
- We have negotiated a reduced commission rate with our panel of estate agents.
- You may qualify for a discount of up to 10% if there’s a shortfall after the sale of your property.
- In addition, you can pay off the shortfall with 0% interest over a period of up to 10 years.